

EQUITY305

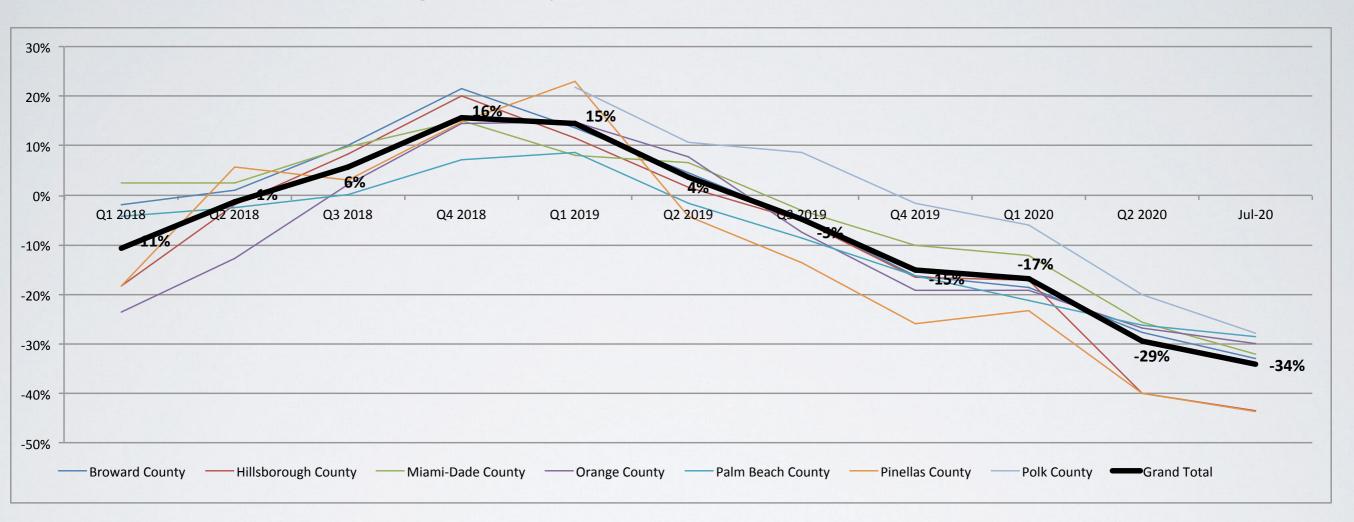
MARKET INSIGHTS

AUG' 20



INVENTORY

Single Family Homes - Variation YtY %

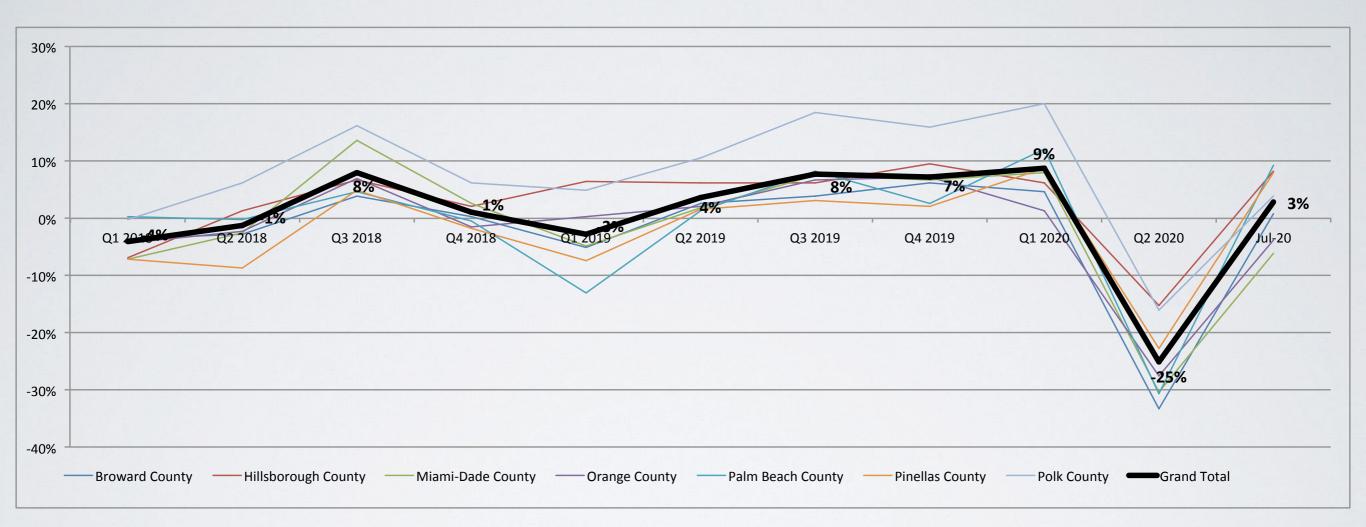


Inventory is still dropping rapidly in our areas. We are already at a **-34%** average decrease rate (YtY). **New Listings** are slowly recovering from the Covid-19 effect, and are now only **-3%** (YtY).



CLOSED SALES

Single Family Homes - Variation YtY %



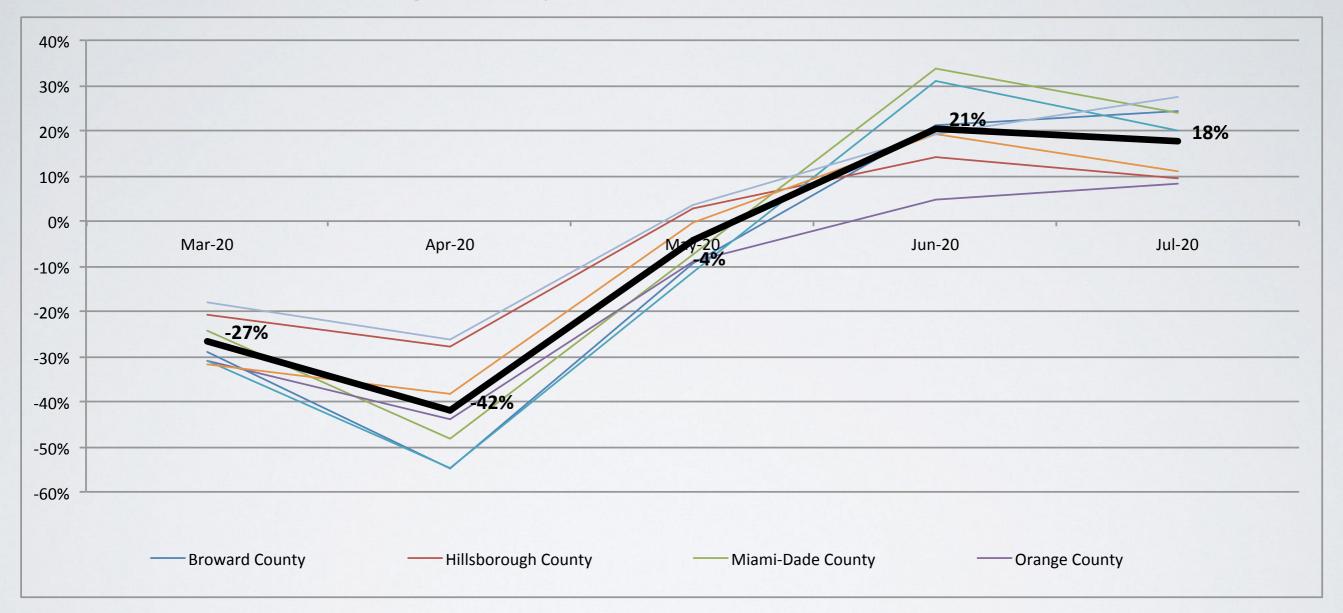
Solid rebound in **Closed Sales.** We are already in blue ink (YtY %), as we anticipated in our last reports.

Source: Florida Realtors



PENDING SALES

Single Family Homes - YtY Variation %



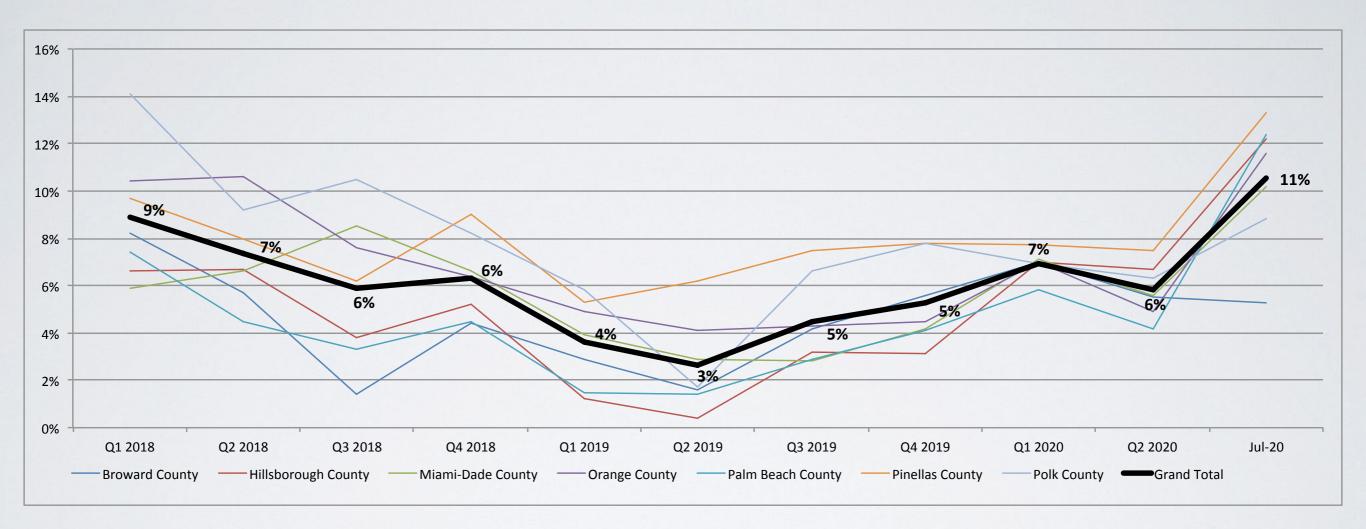
Pending Sales are stabilizing, showing that recovery from the Covid-19 effect could be over in a few months, and return to more predictable trends and figures.

Source: Florida Realtors



MEDIAN SALES PRICES

Single Family Homes - YtY Variation %



Median Sales Prices skyrocketed in the last couple of months. June ended with 11% YtY growth. Extreme low **Inventory** is dragging prices up, fueled by *possible*? inflation.

Source: Florida Realtors



MARKET CONCLUSIONS

Single Family Homes

Inventory should start recovering from the Covid-19 effect, as the Pending Sales seems to be at the end of the growing curve, and the New Listings are progressively picking up.

These effects could give **Median Sales Prices** a little bit of of oxygen on it's rally up.

Numbers and Variations mentioned in this report are only for Single Family Homes, and only for the areas Equity 305 operates and manages on a regular basis. This information and conclusions are intent to show trends for Equity 305 personnel and partners, and in any way should be considered to make investment decision.