



EQUITY 305

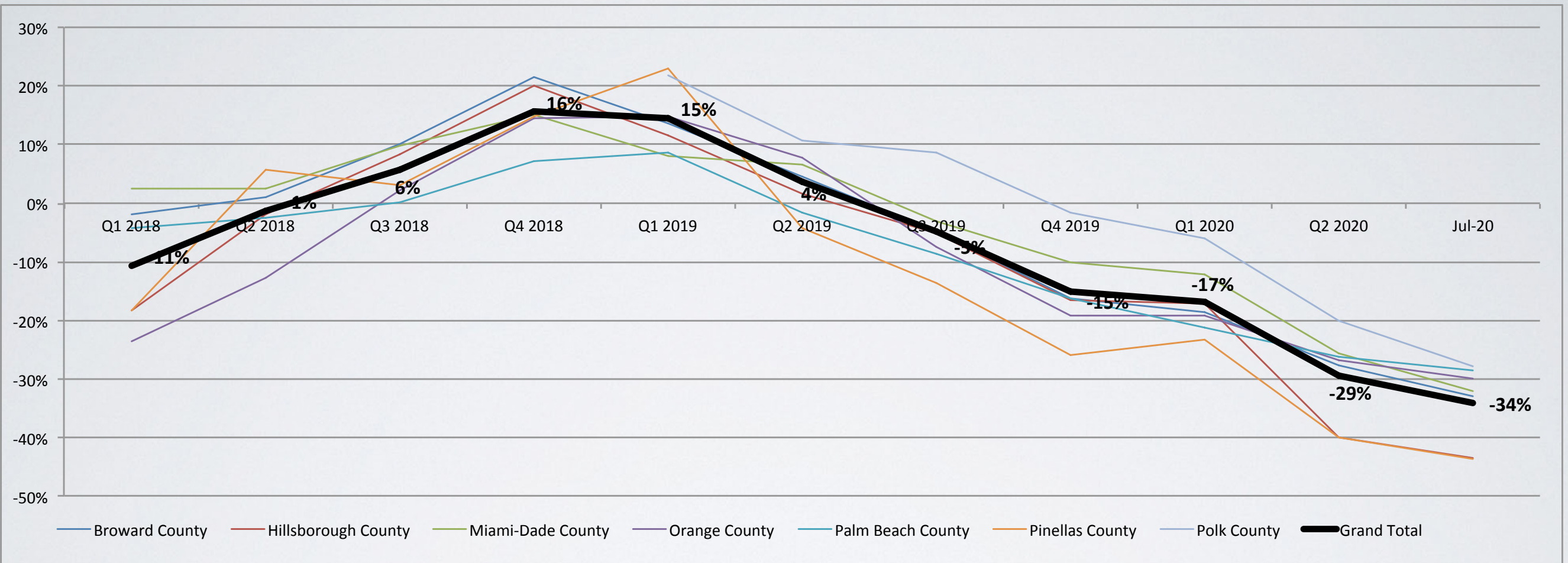
MARKET INSIGHTS

AUG' 20



INVENTORY

Single Family Homes - Variation YtY %

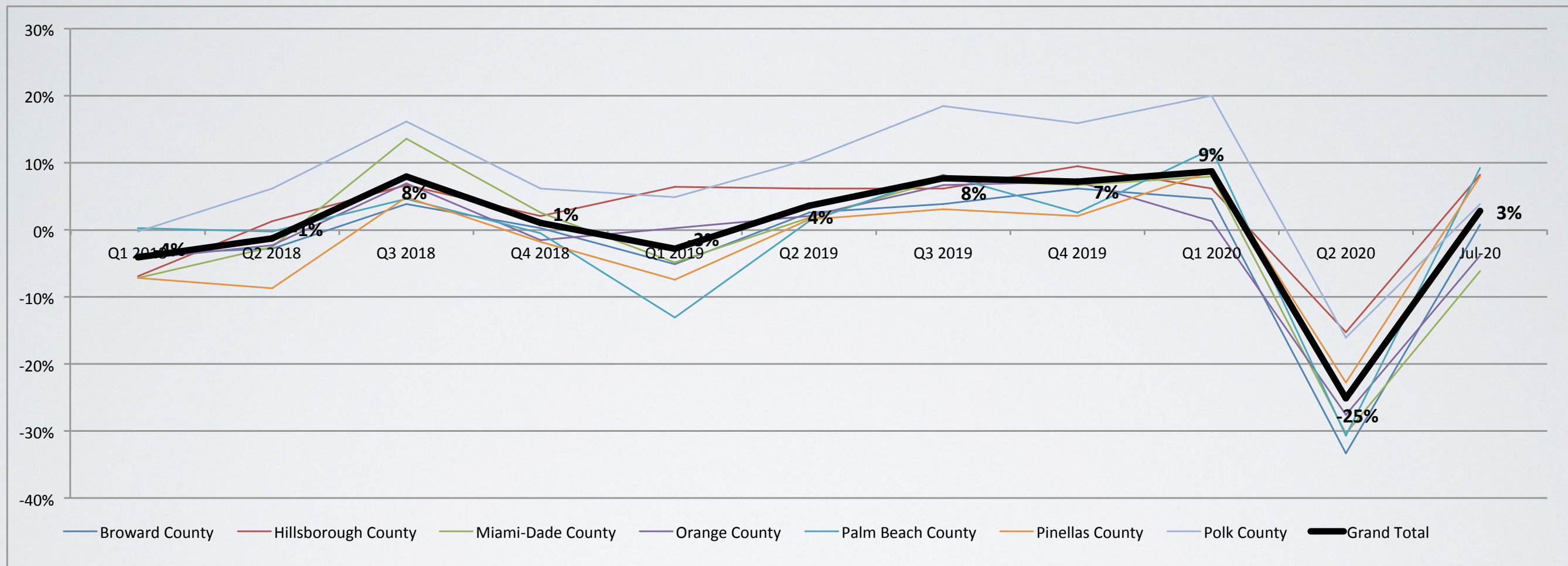


Inventory is still dropping rapidly in our areas. We are already at a **-34%** average *decrease* rate (YtY). **New Listings** are slowly recovering from the Covid-19 effect, and are now only **-3%** (YtY).



CLOSED SALES

Single Family Homes - Variation YtY %

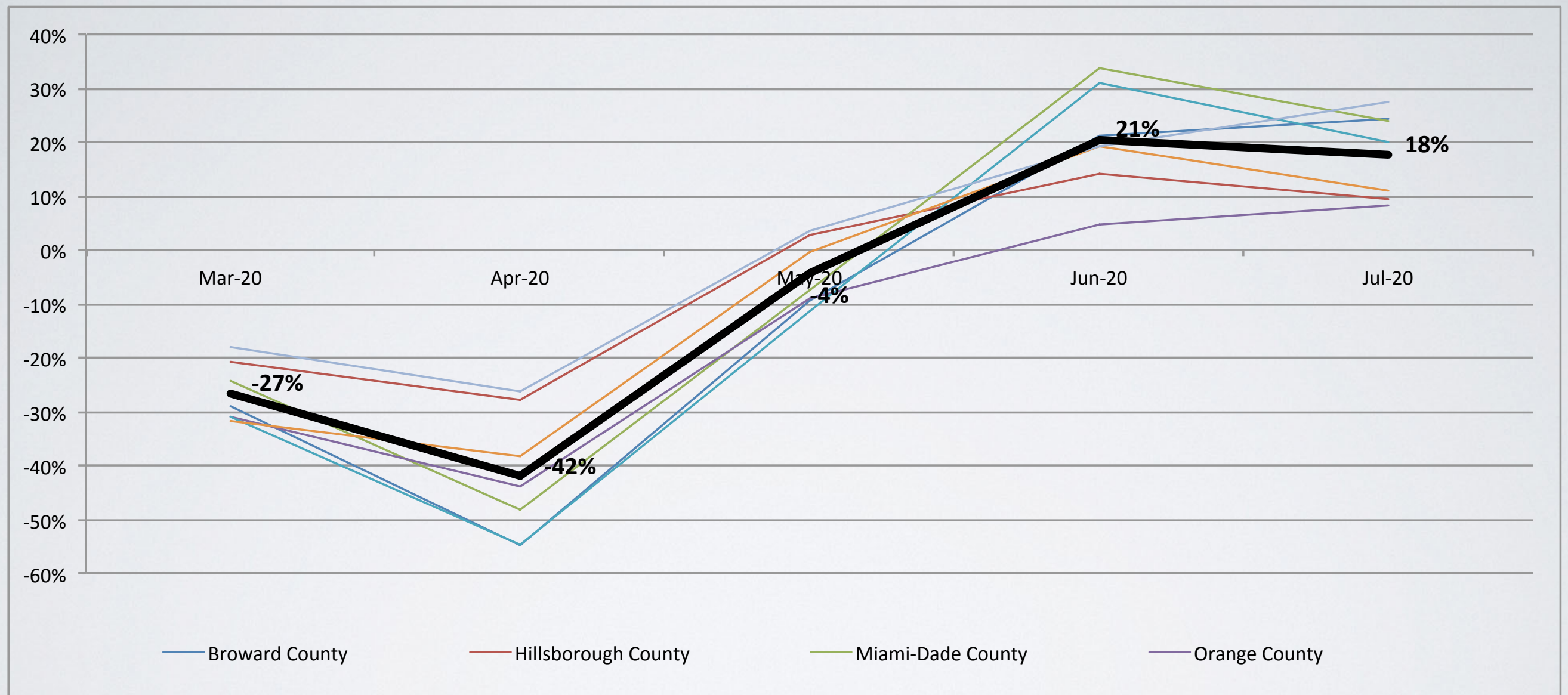


Solid rebound in **Closed Sales**. We are already in blue ink (YtY %), as we anticipated in our last reports.



PENDING SALES

Single Family Homes - YtY Variation %

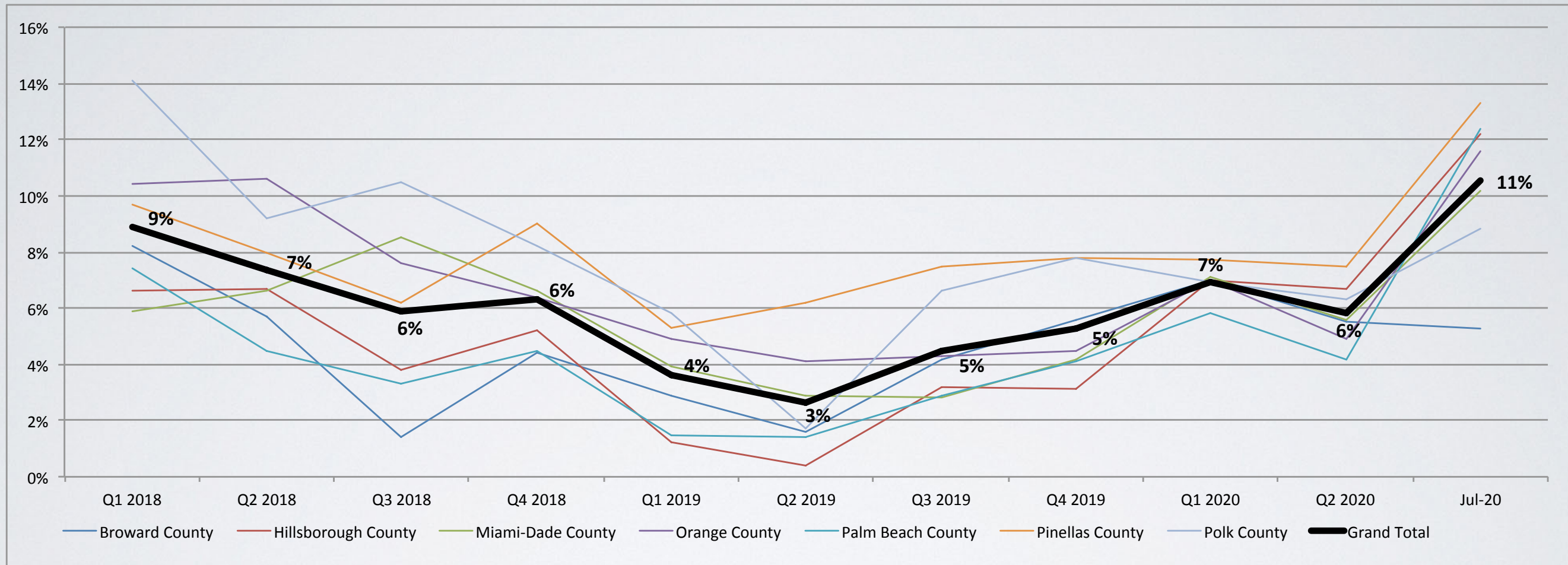


Pending Sales are stabilizing, showing that recovery from the Covid-19 effect could be over in a few months, and return to more predictable trends and figures.



MEDIAN SALES PRICES

Single Family Homes - YtY Variation %



Median Sales Prices skyrocketed in the last couple of months. June ended with 11% YtY growth. Extreme low **Inventory** is dragging prices up, fueled by *possible?* inflation.



MARKET CONCLUSIONS

Single Family Homes

Inventory should start recovering from the Covid-19 effect, as the Pending Sales seems to be at the end of the growing curve, and the New Listings are progressively picking up.

These effects could give **Median Sales Prices** a little bit of oxygen on its rally up.